THE UNIVERSITY OF HONG KONG  
FACULTY OF LAW  

Master of Laws Degree Programme in  
Arbitration and Dispute Resolution  

is pleased to announce  

A Special Mediation Workshop  

Mediation in Commercial Disputes  

Date & Time: 2 & 3 November 2007 (9:00 am - 5:00 pm)  
Venue: Pacific Place Conference Center, Admiralty  
Trainers: Mr. Michel Kallipetis, QC FCIArb & Mr. William Marsh  

This workshop on the mediation of commercial disputes is being offered by two of Europe’s most experienced commercial mediators and will provide participants with a detailed insight into the mediation process - what it is, how it works, how it interacts with the courts, and how it might develop further in Hong Kong. The workshop will be delivered in a similar format as it was offered to the Hong Kong Judiciary in 2005 and will provide a combination of teaching sessions, interactive discussions and mediation role-play simulations. It covers the key practical and legal aspects of the mediation process, including:  

- Understanding the mediation process  
- Mediator skills  
- Advocacy skills in mediation  
- Suitable cases for mediation, and when to mediate  
- Court orders to mediate (including recent case law)  
- Mediation confidentiality and privilege (including recent case law)  
- ADR/mediation contract clauses (including recent case law)  
- International mediation developments  

ABOUT THE MEDIATION TRAINERS  

MICHEL KALLIPETIS Q.C., regularly mediates a wide variety of disputes including: partnerships, banking, insurance and re-insurance, all areas of employment disputes including racial and sex discrimination claims and pension rights, solicitors and valuers’ negligence claims, medical negligence and personal injuries claims, construction, engineering and commercial disputes with claims over several £100m, including referrals from the Commercial Court and the Technology & Construction Court. He has also mediated a variety of land disputes involving rights of way and disputed boundaries. Many of the mediations have been multi-party disputes and others have involved international companies and the laws of other countries. He has mediated for both the ICC and the AAA.
Mr. Kallipetis is Chairman of the U.K. Bar Council ADR Committee, and was a member of the Working Party which drafted the EU Code of Practice for Mediators. He was asked to attend a recent meeting of JURI, the legal service committee of the European Parliament, to give expert opinion on the proposed EU Directive on ADR. He regularly conducts training sessions for barristers and solicitors to enable them to represent their clients more effectively in mediation and recently carried out mediation training for the Hong Kong judiciary at the request of the Chief Justice. He is an Accredited Mediator with CEDR and ADR Chambers, and is a Chartered Arbitrator.

WILLIAM (“BILL”) MARSH is one of the UK’s most experienced commercial mediators, and has been involved full-time in mediation since 1991. Independently rated by Chambers Directory as “…one of the greats…”, Bill Marsh has successfully mediated a wide cross-section of commercial disputes, both in the UK and internationally, involving disputes and parties in numerous countries including UK, France, Switzerland, Belgium, Greece, Lebanon, Tunisia, West Africa, USA, Canada, Australia, Japan, China, Russia and South Africa. Parties have included individuals, private companies and firms, public companies, public bodies/authorities, and national governments. Bill Marsh’s mediation experience covers a broad cross-section of commercial disputes, including banking, corporate acquisitions, commercial contracts, sport, insurance and reinsurance, shipping, professional negligence, medical negligence, partnership, shareholder/company law, passing off, information technology and telecommunications, construction and employment.

COURSE FEES
Early bird rate for registration fees before 15 October 2007 is HK$4,000.
Course fees for registration after 15 October 2007 is HK$6,000.

Please arrange for a cheque with an appropriate amount to be made payable to ‘The University of Hong Kong’ and send to Lydia Bute, Faculty of Law, The University of Hong Kong, 4/F KK Leung Building, Pokfulam Road, Hong Kong. Please write down your name, contact number and the course title at the back of the cheque for verification.

ACCREDITATION
12 Hong Kong Law Society’s CPD Points are provided.

REGISTRATION
Please complete the registration form and return by fax (2559 3543).

Application Form
Title: ____ Surname: ______________ First Name: _________________________
Company: __________________________________________________________
Tel: _____________ Fax: ____________ Email: _____________________________

Please tick ☐ if you require Law Society CDP credits.

Please fax the application form to 2559 3543 for enrolment
For enquiries, please contact Lydia Bute
Phone: 2219 4323  Fax: 2559 3543  Email: lbute@hku.hk