The Law of Networking

by

The Hon Madam Justice Carlye CHU
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Social networking has gone on for almost as long as societies have existed, and traditional social scientific studies assume that it is the attributes of the individual that matter. Social network analysis, on the other hand, regards the individual’s relationship and connections with others within the network to be more important. Within the legal profession, what is social networking and how does it work?

In her lecture titled “The Law of Networking”, The Hon Madam Justice Carlye CHU, shared with her audience her views that networking within the legal community is not about making a quick return or profit, but has much to do about sowing and reaping, reciprocity and reputation. With vivid examples and interesting stories from years of practice and experience on the Bench, Madam Justice Chu showed us effective networking is a matter of attitude, behaviour, respect and trust. Learn to give, and you will get back more in return!

By Rachel Li and Professor Michael Wilkinson